

Annual Report 2024



cancer.org.nz

Waikato/Bay of Plenty Cancer Society



The Lodge is a beautiful place. The receptionists, the volunteers—they're all such kind souls. I'm waking up, smiling, and moving on with the day.

Hailey



All people, every cancer

The Cancer Society is committed to reducing the impact and incidence of cancer in communities throughout the Waikato and Bay of Plenty region.



Chair's report

As we reflect on the past year, we are reminded of the resilience and dedication that defines the Waikato/Bay of Plenty Cancer Society.



The year has been both challenging and rewarding, highlighting a need for a more sustainable approach to funding and operations. Despite setbacks early on, we have seen significant achievements thanks to the generosity of our supporters and the tireless efforts of our staff and volunteers.

Financial Overview

The past year was marked by significant financial fluctuations as we grappled with a business model heavily reliant on bequests, unpredictable revenue streams, and fundraising events subject to external factors such as weather conditions. Fortunately, the second half of the year saw a remarkable turnaround, driven by a generous response from donors during a crisis appeal, an unexpected uplift in bequests and favourable interest rate conditions. These factors combined to stabilise our financial outlook and enable us to continue our vital work. Ending the year with a surplus in excess of \$1M was encouraging but we remain cognisant of the need to develop more sustainable sources of income.

Operational Overview

Our core offerings include the Cancer Society's Lions Lodge in Hamilton, community based cancer care supportive services and transport to treatment. Across the board we saw a lift in demand, challenging us to think about how we resource these into the future.

It was particularly encouraging to see:

- 16,025 bed nights at the Lodge, a 33% increase year on year
- 11,525 contacts with our community cancer care services, a 154% increase year on year
- 113,950 kms travelled by volunteers transporting people to treatment, a 33% increase year on year.

Our Strategic Response

To address the vulnerabilities in our operating model, we have initiated several strategic responses:

Sustainable Funding: We are actively pursuing a shift towards more sustainable funding sources to reduce our vulnerability to unpredictable revenue streams. This includes exploring new revenue models and enhancing our donor engagement strategies.

Organisational Structure Review:

With the changes to the requirements for incorporated societies, we are undertaking a comprehensive review of our organisational entity structure to ensure it is fit for the future. This review will help us de-risk our business model and align our operations with our long-term goals.

Property Development: We have ring-fenced funds for property development in the Bay of Plenty, where there is a pressing need for our accommodation services. This expansion will help us address regional disparities and strengthen our service delivery.

Eye to the future

Recent reports show that 1 in 3 New Zealanders will experience cancer by the age of 75. Locally, we face a unique set of challenges. We represent New Zealand's two fastest growing regions and largest rural population with high areas of deprivation, and associated challenges of affordable, reliable access to health services. We have a mix of rapidly aging populations while Hamilton has a younger population, with high Māori growth in urban and rural areas. Alarmingly, we add to this the knowledge that cancer diagnoses are predicted to double by 2040. It is imperative we are prepared for a future where demand for our services continues to grow. This compels us to focus on sustainable growth and diversifying our funding base. We will also be looking closely at adapting our organisational structure to be more resilient and expanding our services, especially in the Bay of Plenty.

The path ahead will require continued adaptation and innovation, but with the support of our community and the strength of our team, we are confident we can seize the many opportunities that lie ahead.

Thank you for your continued support and partnership and for your hard work and resilience in this past year.

Mulho

Matthew White Chair, Waikato/Bay of Plenty Cancer Society Board



Reflections from the Chief Executive



"If your dreams don't scare you, they're not big enough".

I can proudly say this was the mindset that defined the Waikato/Bay of Plenty Cancer Society this past year, as we faced some huge obstacles early on yet went on to have our biggest year on record.

We started the financial year facing an unexpected reduction across multiple funding streams which presented some serious cashflow challenges. As challenging as this period was, it did force us to further review our costs, create efficiencies and develop new sources of revenue.

Throughout this time, we made two promises to our people — we wouldn't cut frontline support services, nor would we dip into funds ear-marked for an essential new accommodation facility in the Bay of Plenty. I'm pleased to report we succeeded on both fronts.

Our recovery in the second half of the year has been nothing short of remarkable. Loyal donors, businesses and community groups rallied around us and we emerged feeling emboldened about our plans to increase our reach even further.

There is optimism in the air and I am especially grateful to the Tauranga Business Chamber and Waikato Chamber of Commerce for their ongoing support.

We also enjoyed a very successful Daffodil Day campaign and our largest ever Relay For Life event in March. We also held our first Vintage Tea Party in July, thanks to the generosity of Zealong Tea Estate.

A special highlight for me has been Memory Meadow, led by Lodge Real Estate. Volunteers helped to plant thousands of daffodils in Hamilton and Te Awamutu, with later fields planted in Matamata and Morrinsville. Not only have the meadows provided us with a new revenue stream but they will also give the community a special space to reflect once the flowers are in bloom.

As always, we have been reliant on the goodwill of around 300 volunteers, who help us provide our services across the region. This number swelled to over 2,000 for Daffodil Day, our largest annual fundraiser. We could not do what we do without these wonderful humans on board.

As our impact grows, I would like to say how enormously proud I am of our team. Their efforts have meant we are able to support more people with cancer get the advice and guidance they need, and access vital services like counselling or accommodation at the Cancer Society's Lions Lodge.

Thank you for being with us on this journey and for your continued support of the 1 in 3 among us who experience cancer.

Helen CarterChief Executive
Waikato/Bay of Plenty Cancer Society

Year of our impact





2,574

Guests accommodated at the Lodge while receiving treatment at Waikato Hospital (2023: 1,857)



40,059

Meals served to guests at the Lodge (2023: 34,035)



16,025

Nights' accommodation provided to guests at the Lodge (2023: 12,031)



\$211,250

Contributed to cancer research (2023: \$281,929)



11,525

Contacts with a supportive care nurse offering advice, information, advocacy and support (2023: 9,442)



\$83,513

Value of services provided to clients, other than nurse support, including massage, frozen meals and counselling sessions (2023: \$70,250)



2,556

Number of new clients offered support (2023: 1,006)



113,950

Kilometres travelled by volunteers transporting clients to cancer treatment and appointments (2023: 79,733)



9,670

Hours our volunteers have spent making a difference in their community (2023: 9,363)



28,327

Students enrolled in SunSmart accredited schools (2023: 27,569)



WAIKATO/BAY OF PLENTY DIVISION CANCER SOCIETY OF NEW ZEALAND INCORPORATED SUMMARY STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSES

For the year ended 31 March 2024

		2024 \$	2023 \$
REVENUE			
Revenue from non-exchange transactions		4,368,341	2,938,548
Revenue from exchange transactions		2,157,517	1,462,228
Gain on Disposal of Property, Plant and Equipment	_	5,526	102
Total Revenue		6,531,384	4,400,878
EXPENDITURE			
Operating Expenses	_	5,760,849	5,920,905
Total Expenditure		5,760,849	5,920,905
Operating Surplus/(Deficit) for the Year	-	770,535	(1,520,027)
OTHER COMPREHENSIVE REVENUE AND EXPENSES			
Donations In-Kind		3,476	_
Fair Value Gain/(Loss) on investments		246,924	(417,030)
Total Other Comprehensive Revenue and Expenses	_	250,400	(417,030)
Total Comprehensive Revenue and Expenses for the Year	-	1,020,935	(1,937,057)
	=		
SUMMARY STATEMENT OF FINANCIAL POSITION as at 31 March 2024			
	Notes	2024 \$	2023 \$
CURRENT ASSETS			
Current Assets		9,144,165	2,004,371
NON CURRENT ASSETS			
Investments		524,863	6,004,873
Property, Plant and Equipment		12,379,749	12,623,388
	_	12,904,612	18,628,261
Total Assets		22,048,777	20,632,632
CURRENT LIABILITIES			
Other Current Liabilities	_	805,004	409,794
		805,004	409,794
Net Assets	=	21,243,773	20,222,838
Represented by:			
Accumulated Funds		14,862,772	13,999,952
Endowment Reserves	7	980,180	1,113,590
Facilities Development Reserve	8	5,356,220	3,295,000
Investment Fair Value Reserve		_	1,814,296
Research and Overseas Travel Reserve	9 _	44,601	-
Accumulated Funds and Reserves	_	21,243,773	20,222,838

These financial statements should be read in conjunction with the notes to the financial statements

Matthew White, Chair 17 July 2024

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Helen Carter, Chief Executive 17 July 2024

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SUMMARY STATEMENT OF CHANGES IN NET ASSETS

For the year ended 31 March 2024

	Accumulated Funds	Endowment Reserves (Note 7)	Investment Fair Value Reserve	Facilities Development Reserve (Note 8)	Research and Overseas Travel Reserve	Total Equity
Balance at 1 April 2023	13,999,952	1,113,590	1,814,296	3,295,000	_	20,222,838
Total Comprehensive Revenue and Expenses for the year	774,011	-	246,924	-	-	1,020,935
Transfers to/(from) Reserves	88,809	(133,410)	(2,061,220)	2,061,220	4 4,601	_
Balance at 31 March 2024	14,862,772	980,180	-	5,356,220	44,601	21,243,773
	Accumulated Funds	Endowment Reserves (Note 7)	Investment Fair Value Reserve	Facilities Development Reserve (Note 8)	Research and Overseas Travel Reserve	Total Equity
Balance at 1 April 2022		Reserves	Fair Value	Development Reserve	Overseas Travel	Total Equity 22,159,895
Balance at 1 April 2022 Total Comprehensive Revenue and Expenses for the year	Funds	Reserves (Note 7)	Fair Value Reserve	Development Reserve	Overseas Travel Reserve	
Total Comprehensive Revenue	Funds 18,692,125	Reserves (Note 7)	Fair Value Reserve 2,231,326	Development Reserve	Overseas Travel Reserve	22,159,895

SUMMARY STATEMENT OF CASH FLOWS For the year ended 31 March 2024

	2024 \$	2023 \$
Net Cash Flows from Operating Activities	1,360,736	(1,163,304)
Net Cash Flows from Investing Activities	(1,130,183)	694,215
Net Increase/(Decrease)in Cash Equivalents	230,553	(469,089)
Cash and Cash Equivalents 1 April	1,193,691	1,662,780
Cash and Cash Equivalents 31 March	1,424,243	1,193,691

NOTES TO AND FORMING PART OF THE SUMMARY FINANCIAL STATEMENTS

For the year ended 31 March 2024

1. Reporting Entity

The reporting entity is the Waikato/Bay of Plenty Division Cancer Society of New Zealand (Inc.), hereinafter referred to as the "Division". The Division is domiciled in New Zealand and is a charitable organisation registered under the Incorporated Societies Act 1908 and the Charities Act 2005.

2. Summary Financial Statements

These are the Summary financial statements of the Waikato/Bay of Plenty Division Cancer Society of New Zealand (Inc.). The summary financial statements and the accompanying notes present the financial results of activities carried out by the Division for the year ended 31 March 2024.

These summary financial statements have been prepared in compliance with Public Benefit Entity Standard FRS — 43 "Summary Financial Statements" were authorised for issue by the Board on 17 July 2024. The summary financial statements have been extracted from and are consistent with the full audited financial statements for the year ended 31 March 2024. These were authorised for issue by the Board on 17 July 2024. Summary financial statements do not include all the disclosures provided in the full audited financial statements and cannot be expected to provide as complete an understanding as provided by the full financial statements, which can be obtained from the office of the Division or from the Division's website: cancer.org.nz

The full financial statements have been audited by PKF Hamilton Audit and a modified audit opinion was issued on 17 July 2024. The audit concluded that, except for limited controls over cash received from donations and fundraising, the full financial statements present fairly in all other material aspects the Division's financial position as at 31 March 2024 and its financial performance and cashflows for the year ended on that date.

3. Statement of Compliance

The Division's full financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP) and the Tier 2 Public Benefit Entities International Public Sector Accounting Standards Reduced Disclosure Regime (PBE IPSAS RDR). Disclosure concessions have been applied.

4. Measurement Base

The financial statements have been prepared on the basis of historical and amortised cost, except for the revaluation of the following assets which are stated at their fair value:

- available-for-sale financial assets through other comprehensive revenue and expenses.
- financial assets at fair value through other comprehensive revenue and expenses.

5. Charitable Status and Taxation

The Waikato/Bay of Plenty Division Cancer Society of New Zealand (Inc.) is a registered charity and is exempt from income tax by the Inland Revenue Department.

6. Related Parties

Cancer Society of New Zealand Incorporated (CSNZ) is a federation of Cancer Society divisions, each of which is a separate legal entity. Waikato/Bay of Plenty Division Cancer Society is a member of the CSNZ. A Board member from the Waikato/Bay of Plenty Division represents the Division on the Board of CSNZ. There are related party transactions between the two entities for national fundraising, donations and levies.

Other related party transactions from the prior year relating to Board members are disclosed in the full financial statements. There were no such related party transactions in the year ended 31 March 2024.

7. Endowment Reserves

Geoffrey Hindle Lung Cancer Research Fund The Geoffrey Hindle Lung Cancer Research Fund was established in 2022 through a bequest from the Estate of Geoffrey Hindle. The conditions of the bequest are that the Division utilises the bequest to support lung cancer research projects into the nature, control and prevention of lung cancer.

2024 2023 53,292 249,187

Megan Patchell Education Fund

The Megan Patchell Education Fund was established in 2017 through a bequest from the Estate of Megan Patchell. The fund was established for research and educational purposes.

37,895 35,319

Mona Lickfold Memorial Fund

The Mona Lickfold Memorial Fund recognises the generosity of Mona Lickfold's bequest to the Cancer Society. The fund is established for the benefit of cancer patients and their families in the Whakatāne district.

36,491 34,539

Lawrence Jones Research Fund

The Lawrence Jones Research Fund was established in 2016 through a bequest from the Estate of Lawrence David Jones, to support research projects into the nature, control and prevention of cancer.

852.502 794.545

Total Endowment Reserves

980,180 1,113,590

8. Facilities Development Reserve

The Facilities Development Reserve has been set up to identify proceeds of property sales and investments in recent years. These funds are intended to be applied to facility development for service delivery within the Waikato/Bay of Plenty region.

2024 2023

5.356.220 3.295.000

9. Research & Overseas Travel Reserve FundThis reserve was set up for donations received that have specific conditions attached requiring the funds to be used for research.

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10. Commitments and Contingencies

There are no contingent assets as at 31 March 2024 (2023: Nil).

Future operating lease commitments of property leased by the organisation amount to \$45,062 within 1 year and \$56,121 for subsequent financial periods.

There were no capital commitments or contingent liabilities as at 31 March 2024 (2023: Nil).

11. Events Subsequent to Balance Date

There were no events that occurred subsequent to balance date that would have a material impact on the Financial Statements (2023: Nil).

I had days where I could barely get out of bed. Not having to drive made me feel safer. I felt less stressed and it removed the guilt associated with having a support person give up that much time. I spoke to so many people who wouldn't have had access to their treatment if they had not had the Lodge available to them. It changes the whole experience being able to stay there.

Ella



How to support us

To find out more about any of the below, please contact one of our offices in Hamilton, Tauranga or Rotorua.

Make a donation

Join as a member

Leave us a gift in your Will

Become a volunteer

Take part in Daffodil Day or attend an event

Sponsor us

Sign up as a regular donor

Become a community fundraiser

Visit cancer.org.nz



Thank you

The Waikato/Bay of Plenty Cancer Society gratefully acknowledges all those who have supported us financially and in kind over the past year.

We'd like to make special mention of the following significant sponsors and supporters



FAIRVIEW

Harcourts Foundation



Sanitarium

Altrusa Club Te Awamutu
Aotearoa Gaming Trust
Care Community Trust
Central Service Stations Limited
Denbrook Capital Ltd
Dragon Community Trust Ltd
Four Winds Foundation
Frances Skeet Charitable Trust
Gallagher Charitable Trust
Glenice and John Gallagher Foundation
Grassroots Trust
H3 Group
Hamilton City Council

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Industrial Tube
Lodge Real Estate
Matamata-Piako District Council
McCosh Charitable Trust
New Zealand Community Trust
New Zealand Lottery
NZ Backline
NZME
Pub Charity Limited
Rotorua Energy Charitable Trust
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The Lio	n Foundation
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TM Jon	es Ltd
Trillian	Limited
Trust W	/aikato
Waikat	o Regional Council
Waipā l	District Council
Waiton	าด
Zealon	g Tea Estate

We are also grateful to the individuals and families who have made donations over the year. Their names have not been published for privacy reasons, but we are extremely appreciative of their support.



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I don't think I'd be in a proper mental state if the Lodge didn't exist. I can concentrate on healing, being positive and resting as well.

Gareth





Contact us

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Lakes, including Taupō & Rotorua 07 349 4556 or 0800 22 77 44 rotorua@cancersociety.org.nz 1235 Ranolf Street, Rotorua

Bay of Plenty

07 571 2035 or 0800 22 77 44 tauranga@cancersociety.org.nz 21 Twelfth Avenue, Tauranga

Cancer Society's Lions Lodge 07 834 2351 lodgereception@cancersociety.org.nz 32 Tainui St, Hamilton

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